



PROVIDING SOLUTIONS TO THE WORLD'S LEADING BRANDS

EXPERIENCE

In our nearly 30 years of operation, we've refined our process, developed our capabilities and built upon a deep understanding of operating in China.

CUSTOMER SERVICE

Vertical integration has positioned us to handle every detail of your project from design concepts to manufacturing, all the way through transportation logistics.

EXPERTISE

PN builds its expertise on the basis of diverse, multi-faceted and multi-cultural experience of its team members. Our people are our strength.

SOURCING

PN Sourcing Teams, both in the US and in China, provide global outreach – finding materials that range from rare and unique to locally sourced and cost-effective.

RELIABILITY

Manufacturing is done in our own facility – Ownership of our factory allows us to regulate production times, balance delivery schedules and guarantee product quality.

OUR TEAM

Our goal is not only to meet your needs, but to exceed your expectations.

PN global team's decades-long industry success is built on the dedication of each employee to every aspect of every project - from innovative design solutions, to detailed project management, from tenacious problem solving to effective multilingual information transfer. We are here to help, guide, educate, trouble shoot and deliver.



MIKE WHARTON
PRESIDENT



JON MCEWEN
VP, SALES



CAROLYN BACHMANN
ACCOUNT EXECUTIVE



KELLY JANDRUCKO
ACCOUNT EXECUTIVE



GREG BREVIK
VP, SALES



BRIAN HAHN
VP, PRODUCT DEVELOPMENT



BETH PETERSON
ACCOUNT EXECUTIVE



LISA WHITE
ACCOUNT EXECUTIVE



ANDY SMITH
ACCOUNT EXECUTIVE



CINDY CLIFFORD
ACCOUNT EXECUTIVE



TAEKO LANSANGAN
ACCOUNT EXECUTIVE



SHAMOUS ELLINWOOD
ACCOUNT EXECUTIVE



MICHAEL LAMBIASE
ACCOUNT MANAGER



TARA DURR
ACCOUNT MANAGER



AMANDA HAMMOND
ACCOUNT MANAGER



NATALIE JOHNSON
ACCOUNT MANAGER



JONATHON STRATTON
ACCOUNT MANAGER

SIGNET
JEWELERS

MOVADO

COACH

LACOSTE

IPPOLITA

S.T. Dupont
PARIS 1872

VICTORINOX

TOURNEAU

Salvatore Ferragamo

GYMBOREE

Dior

FRED

EFFY

LVMH

VACHERON CONSTANTIN

DAVID YURMAN

Juicy Couture

★macy's

CITIZEN

MICHAEL KORS

BERGDORF
GOODMAN

BULOVA

NORDSTROM

NIXON

ZENITH

ZALES
THE DIAMOND STORE

CHANEL

FRANCK MULLER
GENEVE

KOHL'S

TJ·maxx

TAG Heuer

Calvin Klein

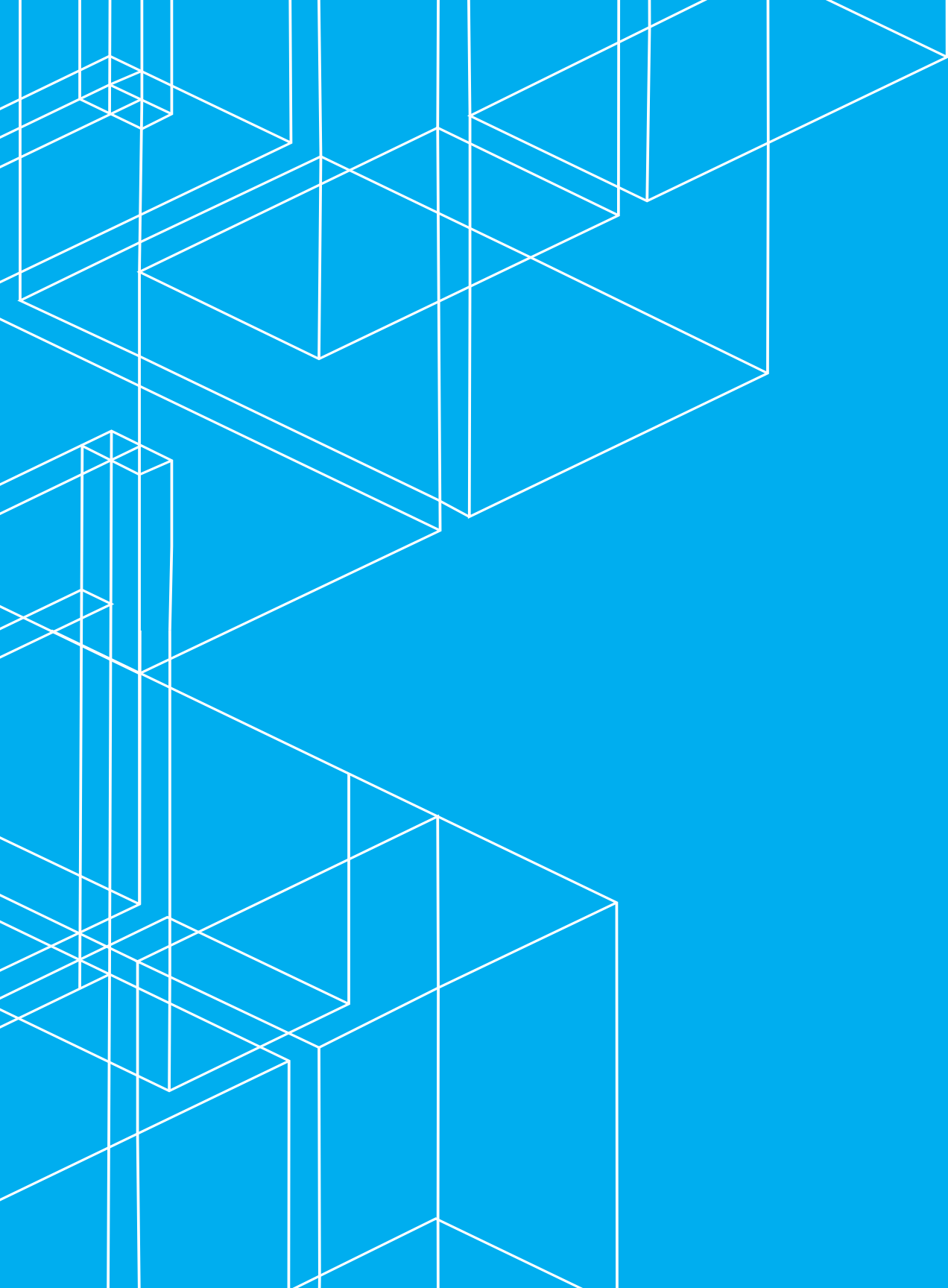
SPENCE

KENDRA SCOTT

BOSS
HUGO BOSS

OUR CLIENTS

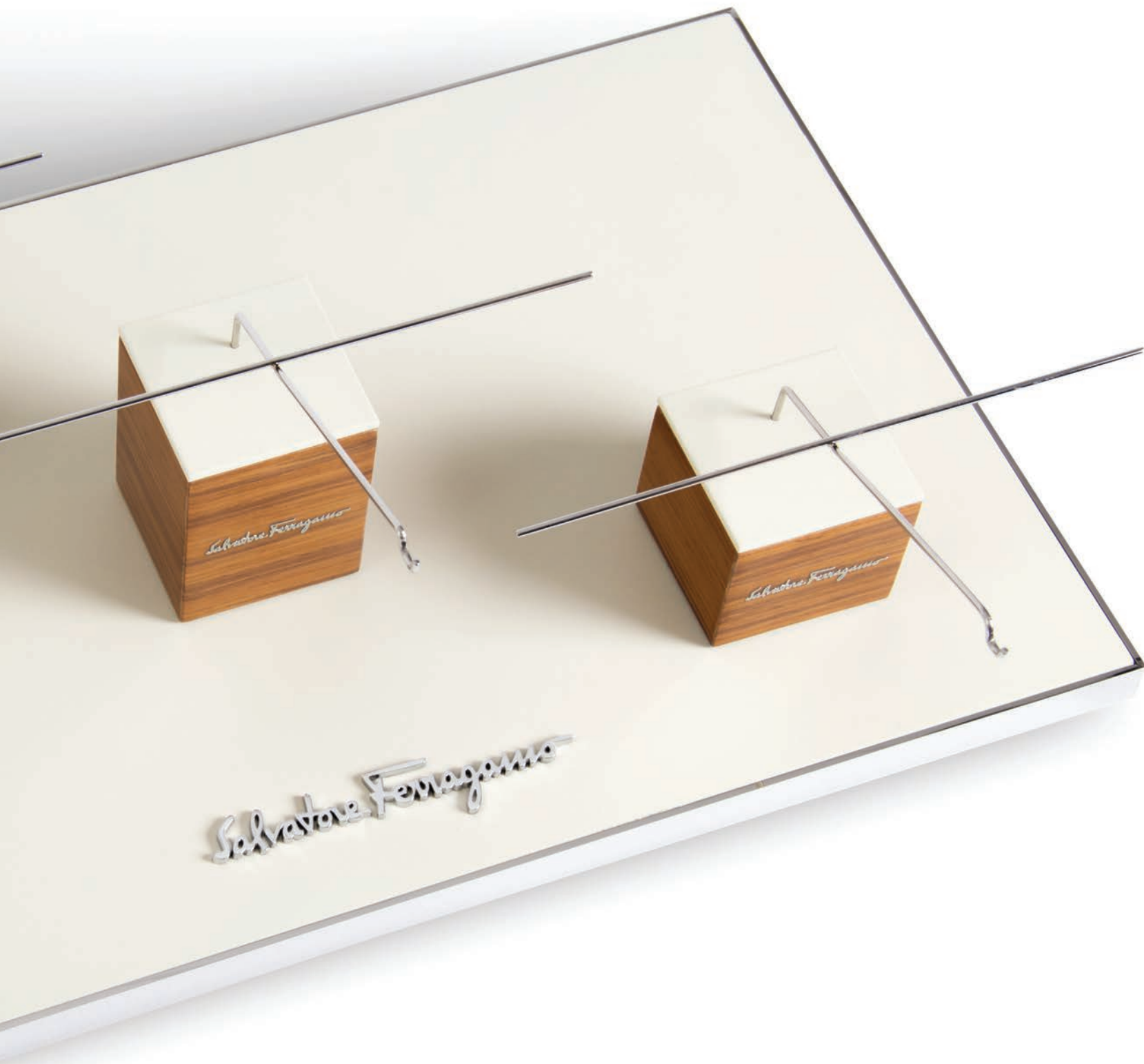
PN's business model is not just about completing projects, but about building long term partnerships with our clients.



WHAT WE
DO



White acrylic
Gloss-coated wood trim
Metallic 3D logo



Polished stainless steel accents
 Polished stainless steel 3D logo
 Beige soft touch paint
 High gloss wood veneer finish
 Felt bottom





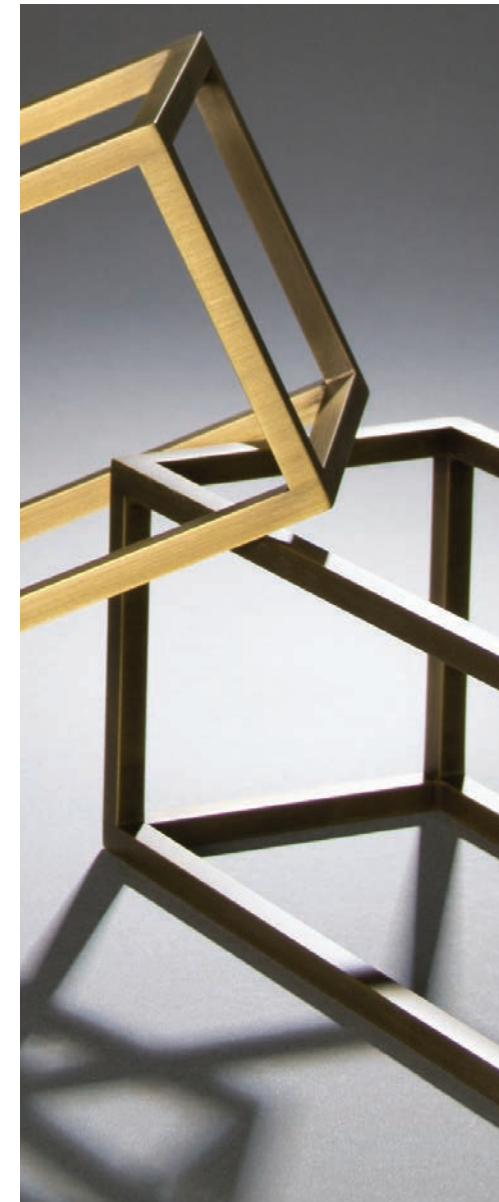
Laser etched logo
Painted cold-rolled steel
Stained plywood
Felt bottom





Polished stainless steel
Low iron mirror
Glass inset shelves





Solid blackened brushed brass
 Removable inserts
 Matte black painted veneer
 High-gloss white paint
 Silk screened logo



Finished in solid maple with clear coating
 High gloss black edges
 High gloss white finishes
 Removable brass pegs
 Adjustable post
 Matte black powder coated bases



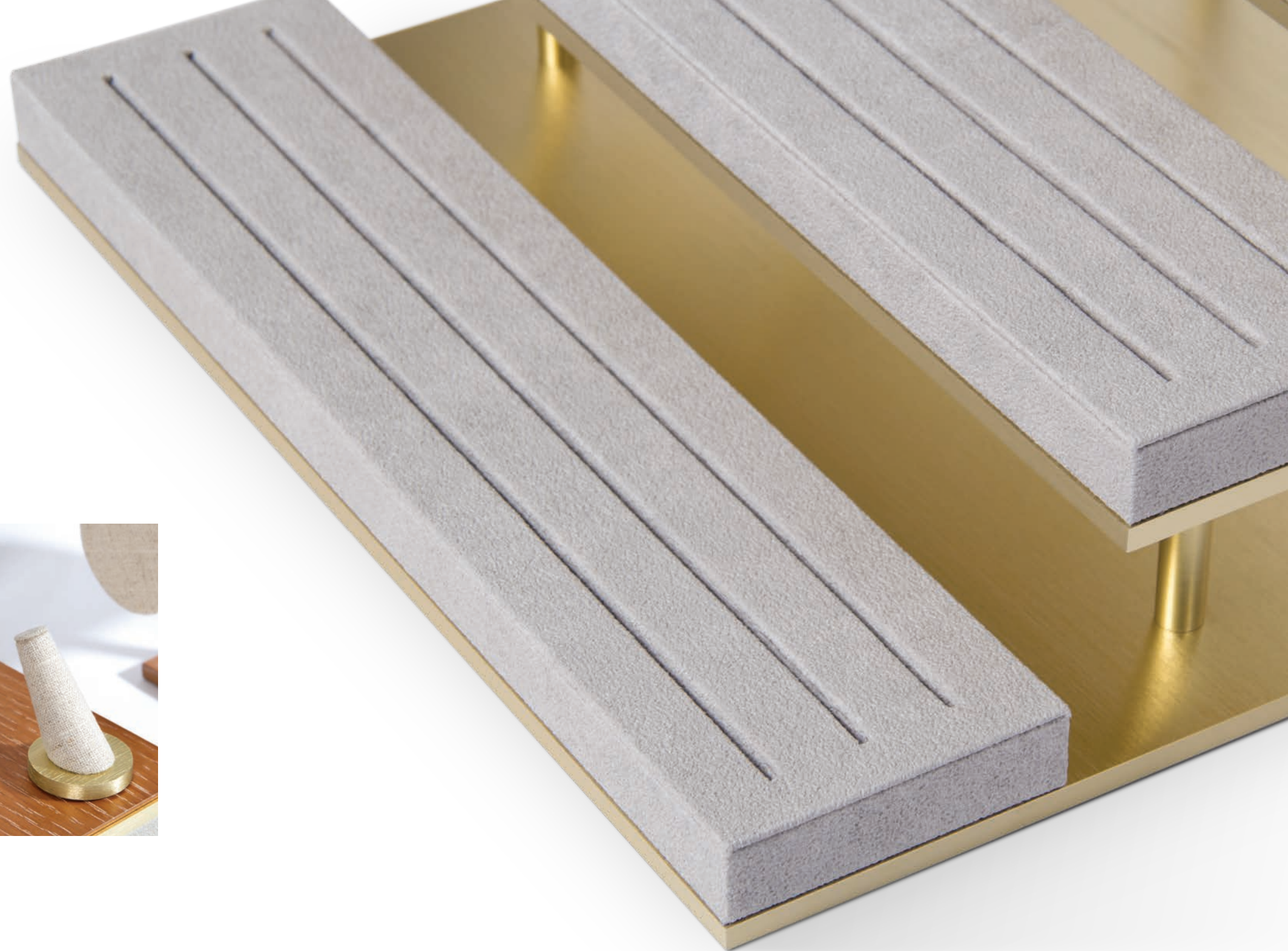


Leatherette
 Magnetic and weighted bottom
 Silk screened logo
 Roll and tuck ring slot
 Silk screened text
 Magnetic price marker





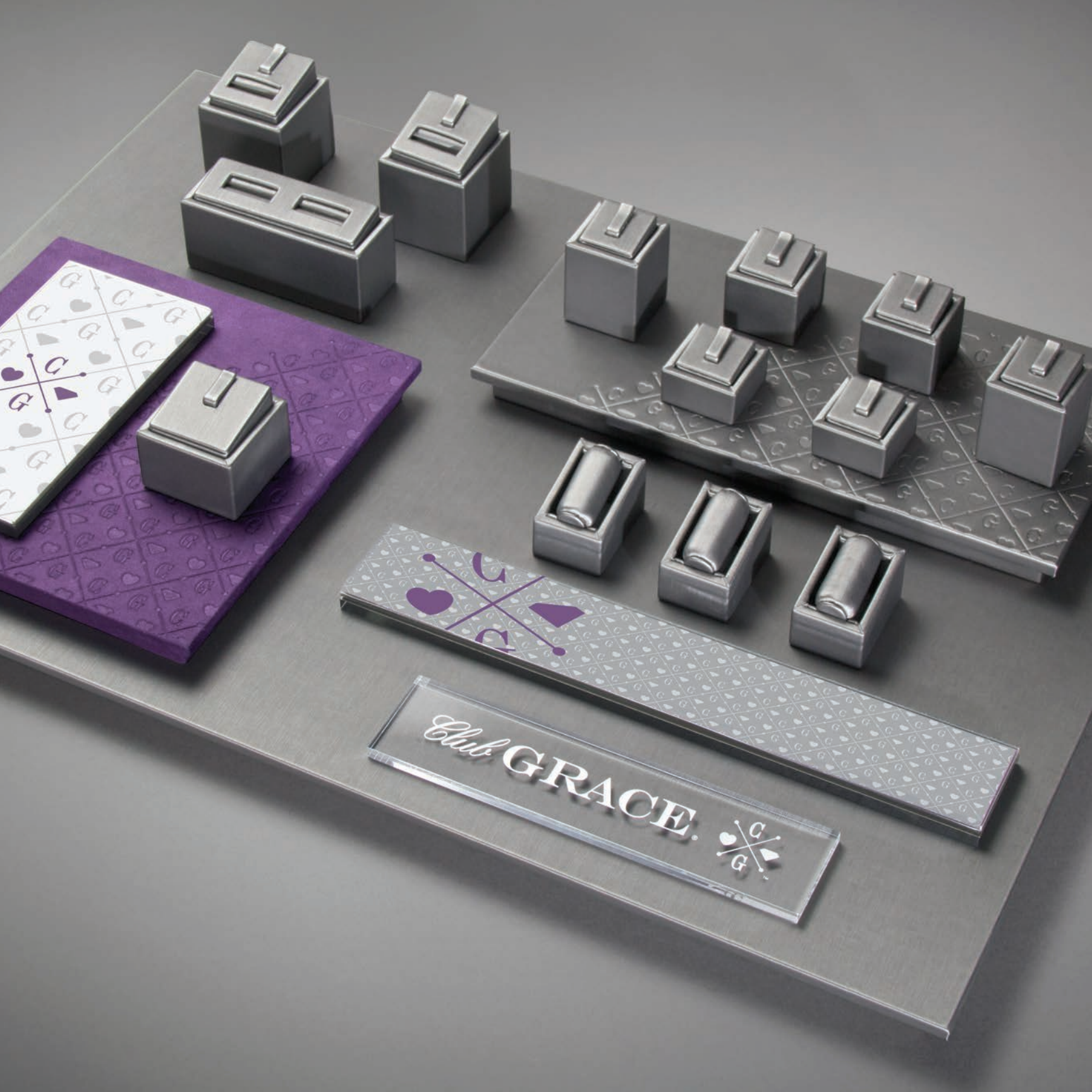
Brushed brass coated steel
Gold accents
Faux concrete material
Heavy weight muslin





3D lettering
High-gloss paint in custom colors
Linen fabric
Silk screened pattern border





Leatherette and suede fabrics
 Debossed logo
 Clear acrylic sign
 3D silver sticker and silk screened logo
 Acrylic graphics holder



Matte white paint
Silk screened logo
Brass and antiqued mirror finishes
Accessory pieces finished in Costa Linen
and suede fabric
Battery-powered LED lights



Pacific Northern has teamed up with fashion pioneer Kendra Scott to introduce the first known battery powered LED, commercially operated, Fine Jewelry showcase. The Kendra Scott design team approached PN about the need for a lighted showcase on their sales floor and how we could accomplish this without a cord. We put our engineers to work to determine if the time had come that lithium ion batteries were now small enough to run an LED light strip for a full day. It turns out, the time is now. These new fine jewelry showcases can now be found in select stores with more on the way soon.





Water transfer wood finish
Vacuum form



Polished stainless steel
Ebony Macassar laminate
Back lit acrylic and laminated
diffusion glass table tops



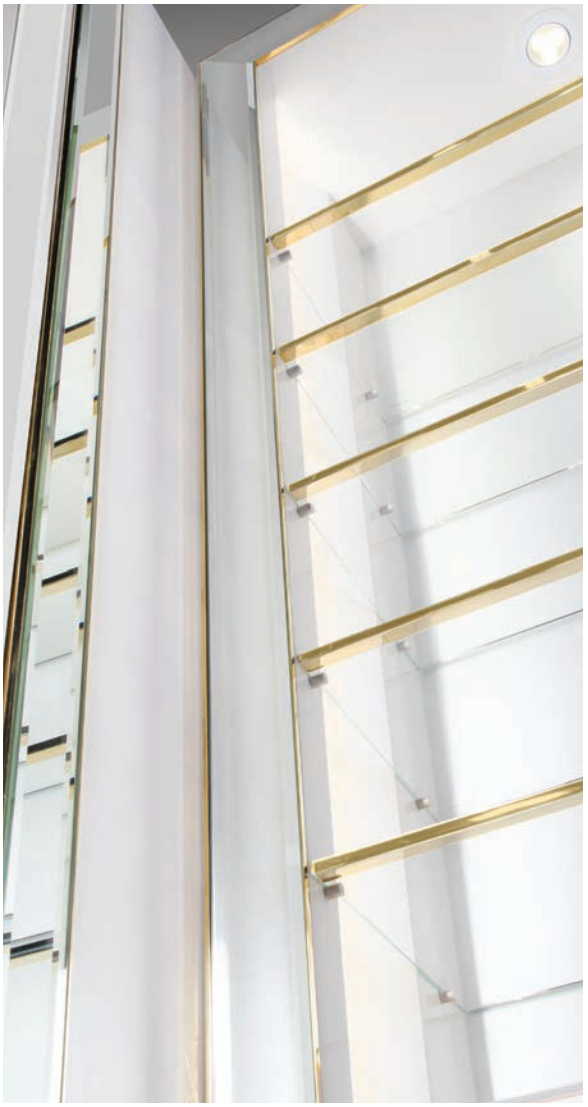


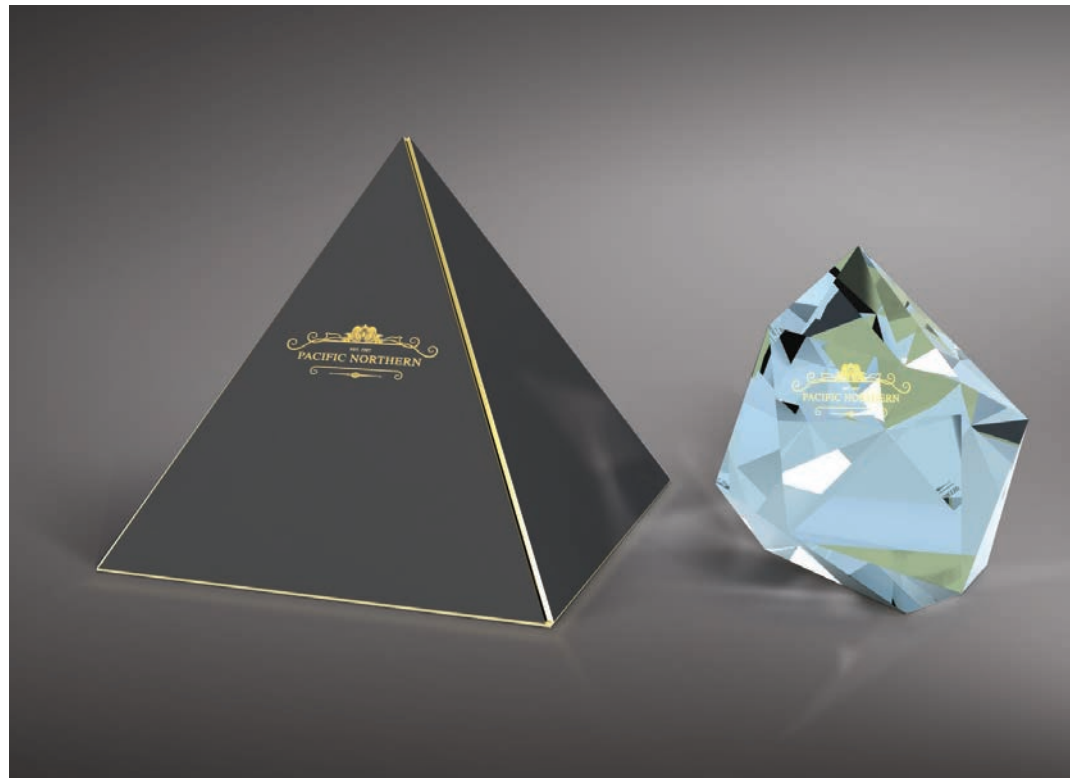
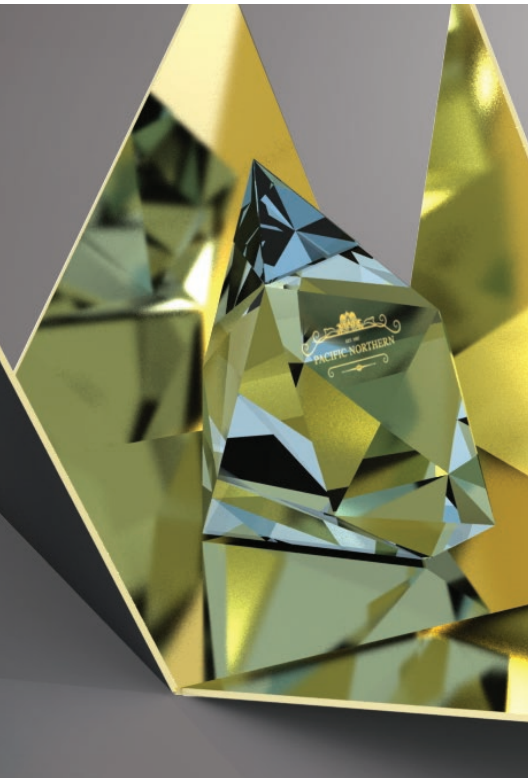
High polished stainless steel
High-gloss paint
White leatherette
Matching hardware
Slide out drawers

Removable and adjustable ladders and bracelet ramps



LED-lit glass shelves
Mirrored edges
Brass accents
Drawers and cabinets
Fire & safety-compliant
Space for mounted screen



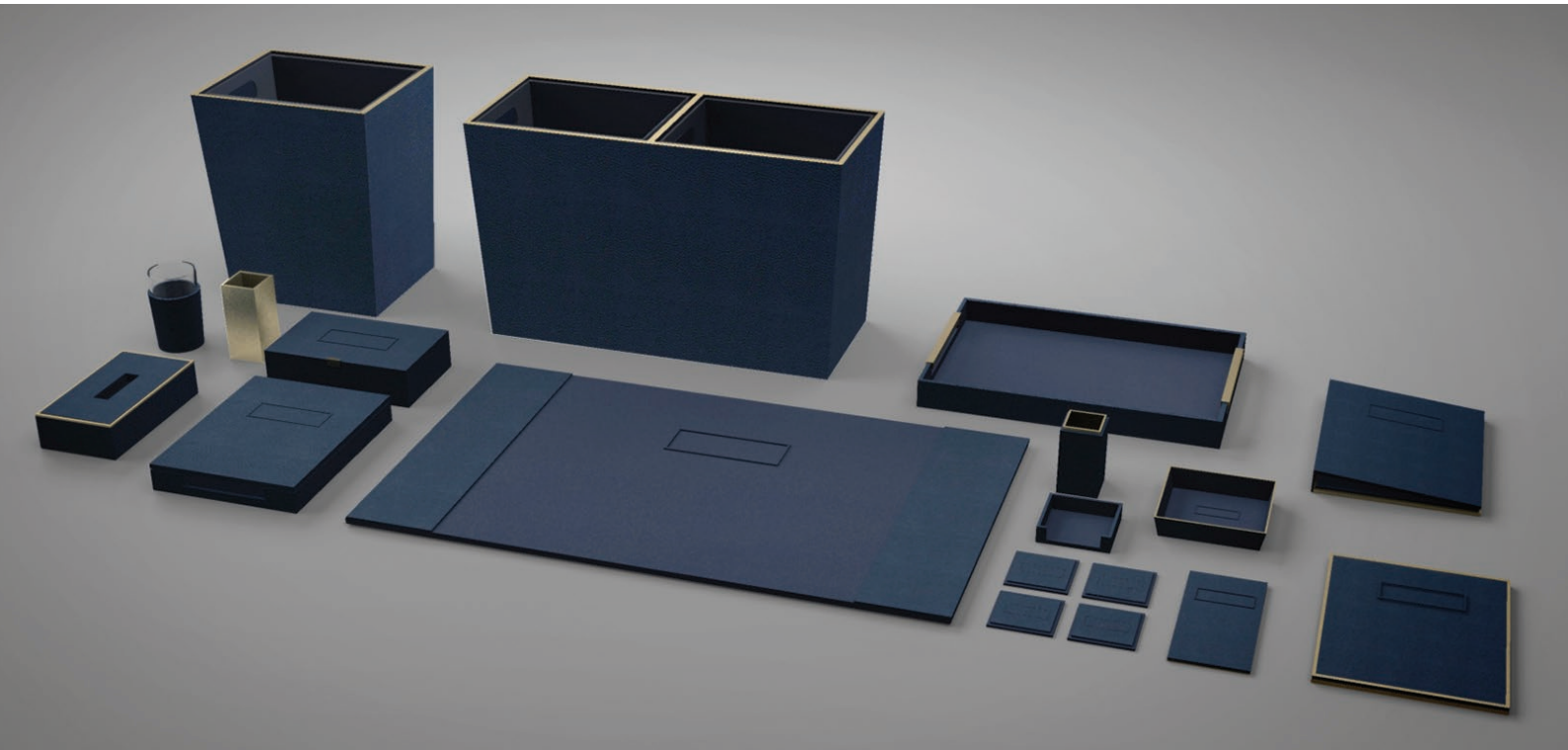


Hot stamped gold logo
Inside finished in gold paper
Magnet closure



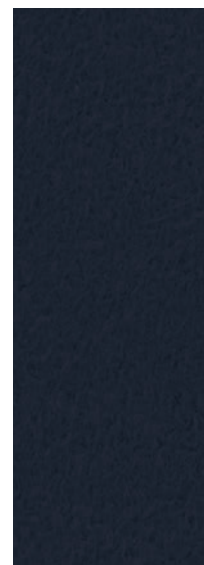
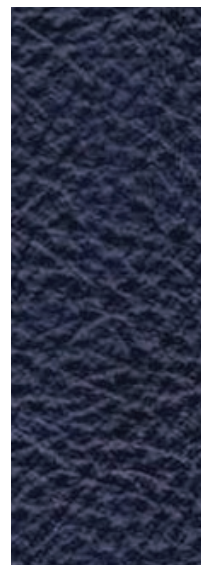
Walnut base and cap
Red velvet fabric interior
Gold electroplated accents
Clear plastic tube



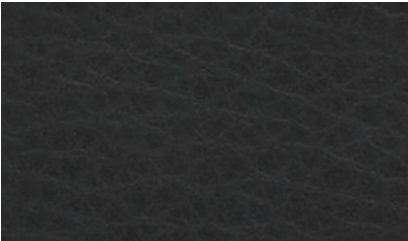
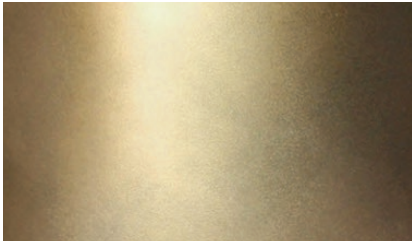


Trash can	Jewelry box	Valet tray	Menu cover
Double Trash can	Water glass	Coasters	Desk blotter
Amenity tray	Toothbrush holder	Guest check book	Note block
Tissue box cover	Letterhead box	Desk folder	Pen and pencil holder

Destiny Blueberry leatherette
 Finesse Bright Gold leatherette
 Novasuede Indigo
 Brass accents

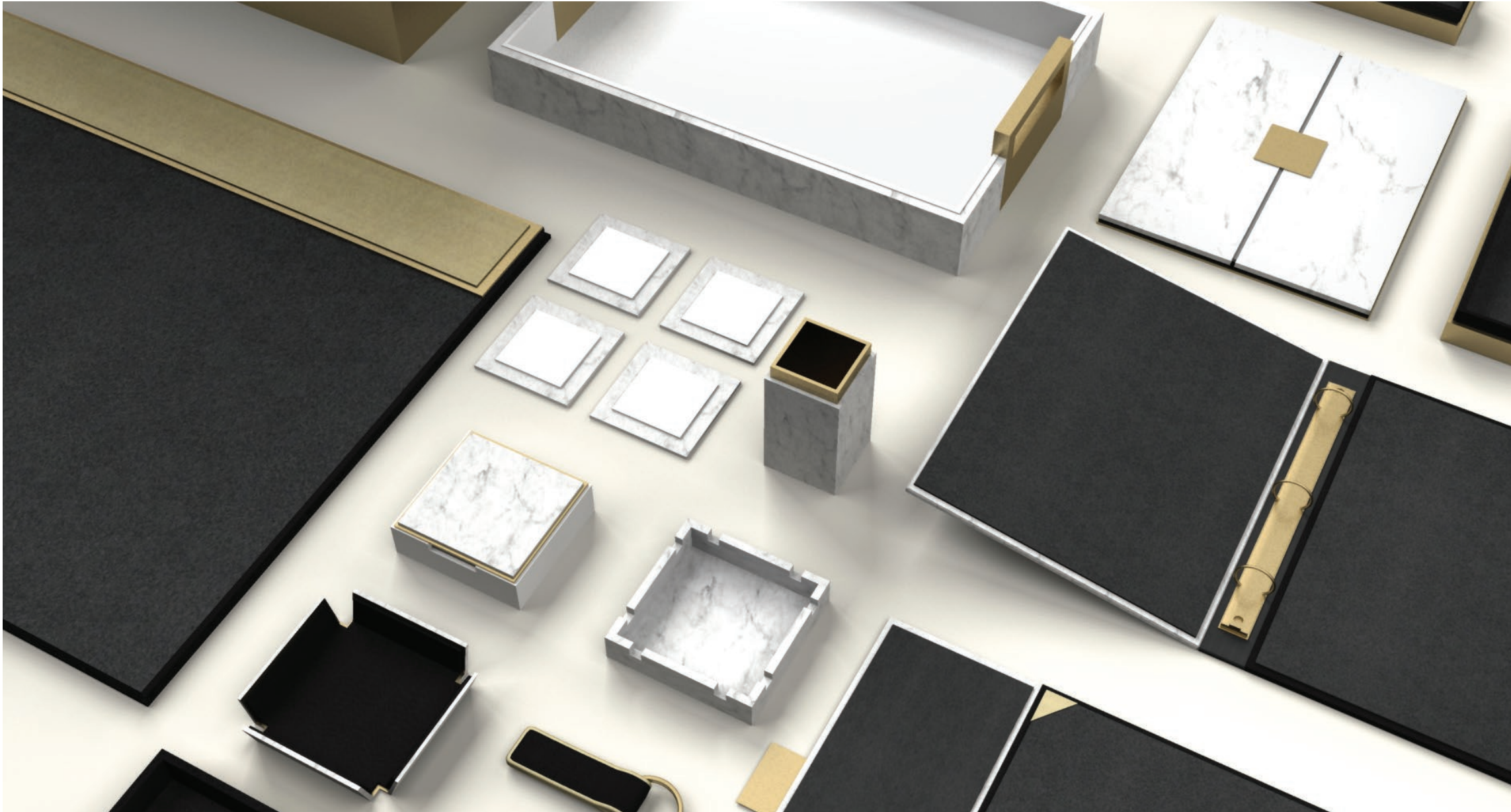


- Amenity tray
- Tissue box cover
- Jewelry box
- Soap tray
- Toothbrush holder
- Letterhead box
- Valet tray
- Coasters
- Guest check book
- Desk folder
- Menu cover
- Desk blotter
- Note block
- Ashtray
- Key chain



Water transfer marble
Brass accents

Finesse Muted Gold leatherette
Destiny Black leatherette





HOW
WE
DO IT



SERVICES

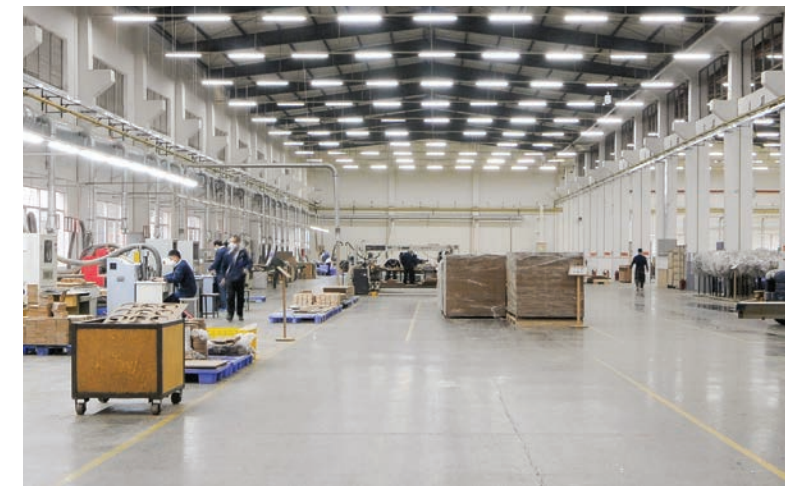
Visual Merchandising
Store Planning
Creative Design
Mechanical Design
Graphic and Printing Services
World Wide Sourcing
Customer Service

Project Management
Manufacturing
Quality Assurance
Warehousing
Fulfillment
Installation Services



“Here at PN, we pride ourselves with providing a vast array of services for the retail industry. From our skilled design teams to our value- and sustainability-conscience engineers, and quality craftsmen, your project will be handled and delivered on time and on budget. ”

- Greg Brevik
VP, Sales



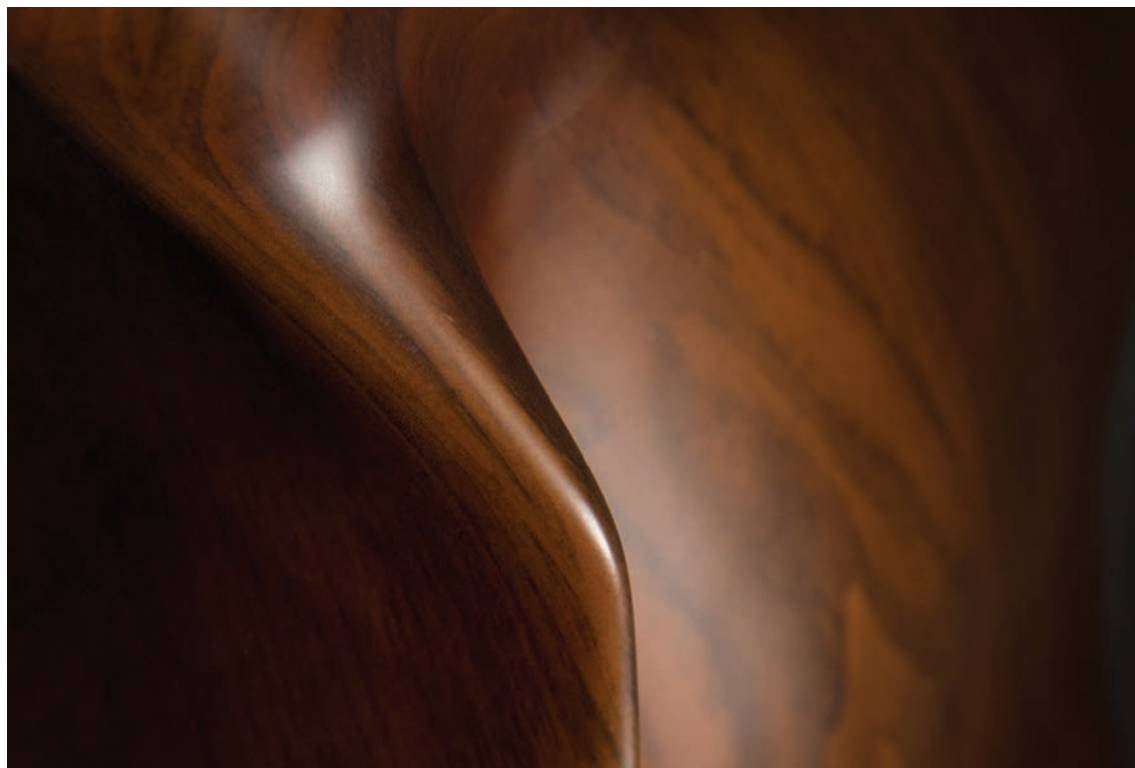
SOURCING & MATERIALS

PN utilizes trends, materials, and manufacturing techniques from around the world. With over 25 years of experience and strong partnerships with vendors, PN can provide a variety of solution-based, cost-effective materials including textiles, woods, metals, electronics, lighting, and raw materials. PN can find the right materials for your product, whether your needs are value-focused, renewable, sustainable, luxury, etc.





Paper
Water transfer
Wall coverings
Stone
Copper
Brass
Stainless steel
Chrome
Marble
Fabric
Acrylic



PROCESS

Global ownership of operations maximizes PN's ability to control every aspect of your projects. Quality, information and deadlines are handled on-time and in-house.

CLIENT MEETING

Whether starting with a clean slate, an idea, or a developed concept, we are prepared to bring your project to life. PN's design, engineering, and manufacturing capabilities are at your service to fulfill your visual merchandising needs.



DESIGN

Creative solutions are at the forefront of what we do. Pulling from multi-faceted talents and skill-sets of our designers, we explore all creative industries to gain inspiration, and stay abreast of contemporary design and material trends. We study the basics of a client's marketing campaign, the product mix and brand colors, consider budget, deadlines and material restrictions, and develop an ideation that is functional, unique and highly aesthetic.

ENGINEERING

Our Creative Team is closely engaged with the Product Development Group through the process of construction drawing preparation to ensure that the engineering reflects the original design intent.



PROTOTYPING



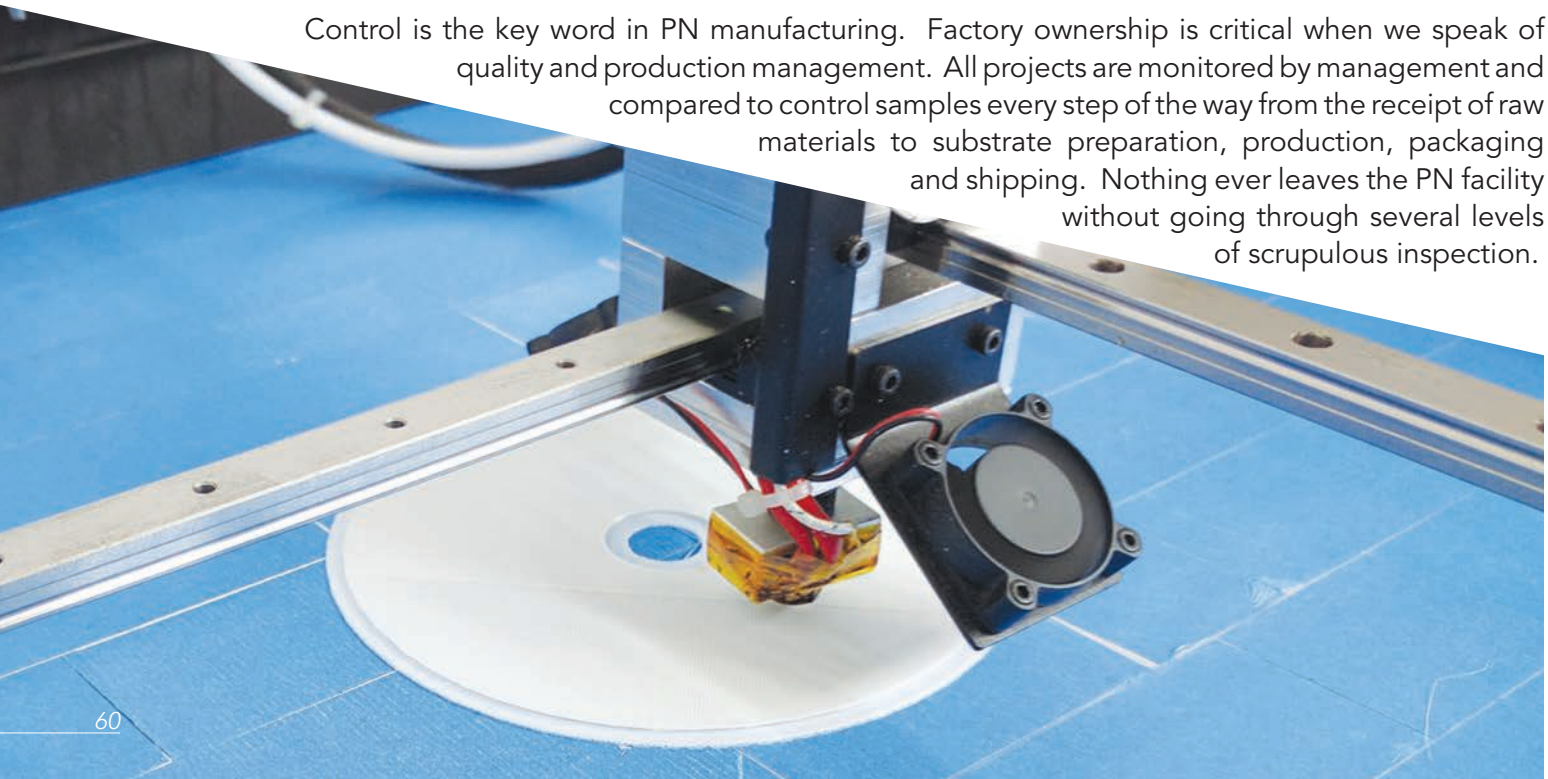
PN adheres to true representation prototyping techniques. All prototypes are produced in China using the same techniques, materials and machinery that are utilized in final production. This allows us and our clients to review and eliminate any engineering or functionality concerns prior to project manufacturing, so there are no surprises.

LOGISTICS & FULFILLMENT

Shipping and fulfillment are approached by PN on a case by case scenario. No two clients have the same exact needs. Whether you would like to have product shipped to your warehouse, delivered to a freight forwarder, drop-shipped around the world or warehoused at PN's US storage facility for pick and pack distribution, we have a solution for you.



Control is the key word in PN manufacturing. Factory ownership is critical when we speak of quality and production management. All projects are monitored by management and compared to control samples every step of the way from the receipt of raw materials to substrate preparation, production, packaging and shipping. Nothing ever leaves the PN facility without going through several levels of scrupulous inspection.



PRODUCTION

INSTALLATION



Delivering product to your door is not the final step of our service. PN provides on-site consultation, fixture implementation, set-up and installation services. We can ensure everything is correct and in-place, should you need our expertise.

CAPA BILI TIES

4-bit drilling machine **Acrylic bender** Acrylic cutting machine Air compressor
Arc welder MIG welder Electro-slag welding **Belt grinder** Brushing
machine Cold press machine **Die cutting press** Dip tanks
for metal blackening Drencher cabinet Drilling machine Drying oven Edge
bander **Electrical safety testing** Flame polisher **Hardness**
tester Hot stamping and foil stamping machine Humidity and temperature
testing Hydraulic bending machine Hydraulic standard plate shears Industrial
sewing machine Jointing machine **3D printer** **Laser**
cutting machine Lathe Leather cutting machine Lighting booth
Milling machine Multi spindle drilling machine Paint booths with water spraying
Paint drying area Paint oven **Paper cutting machine**
Plasma cutting machine **Polishing and buffing machine** Punching
machine **Router machine** Sandblasting cabinet Saws: sliding table, band,
precision panel, double head miter and metal Sheet cutting machine Silkscreen
exposure unit Spindle molder Square auger **Tension meter** Threading
machine Three axis milling machine Tube cutter Ultrasonic cleaning machine
Vacuum form machine Wet finish workshop airing
system Wide band sanding machine **Wood planer** Wood profile machine

ACRYLIC
CUTTING 1

WOOD
PLANER 2

POLISHING
& BUFFING 3

LIGHTING 4

WELDING 5
Arc, MIG, &
electro-slag

PAINTING &
FINISHING 6

POWDER
COATING 7

AMERICAN MOTORBIKE



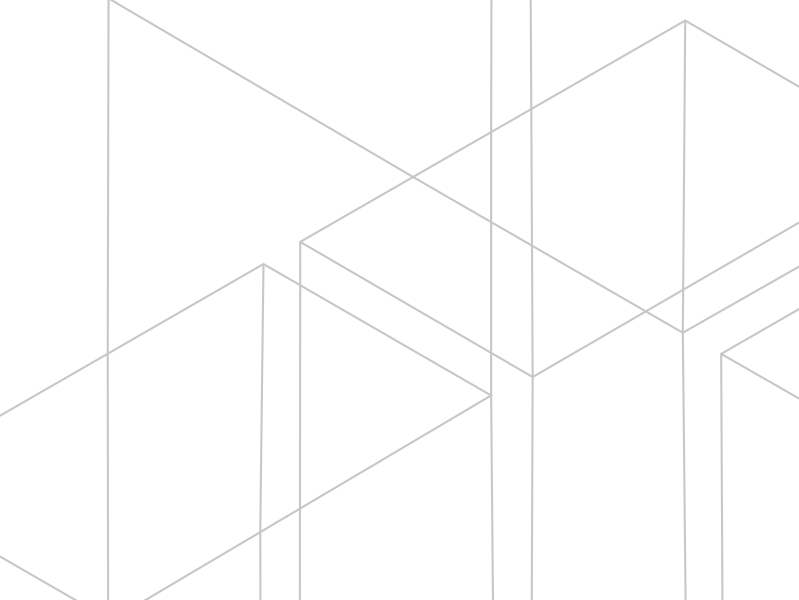
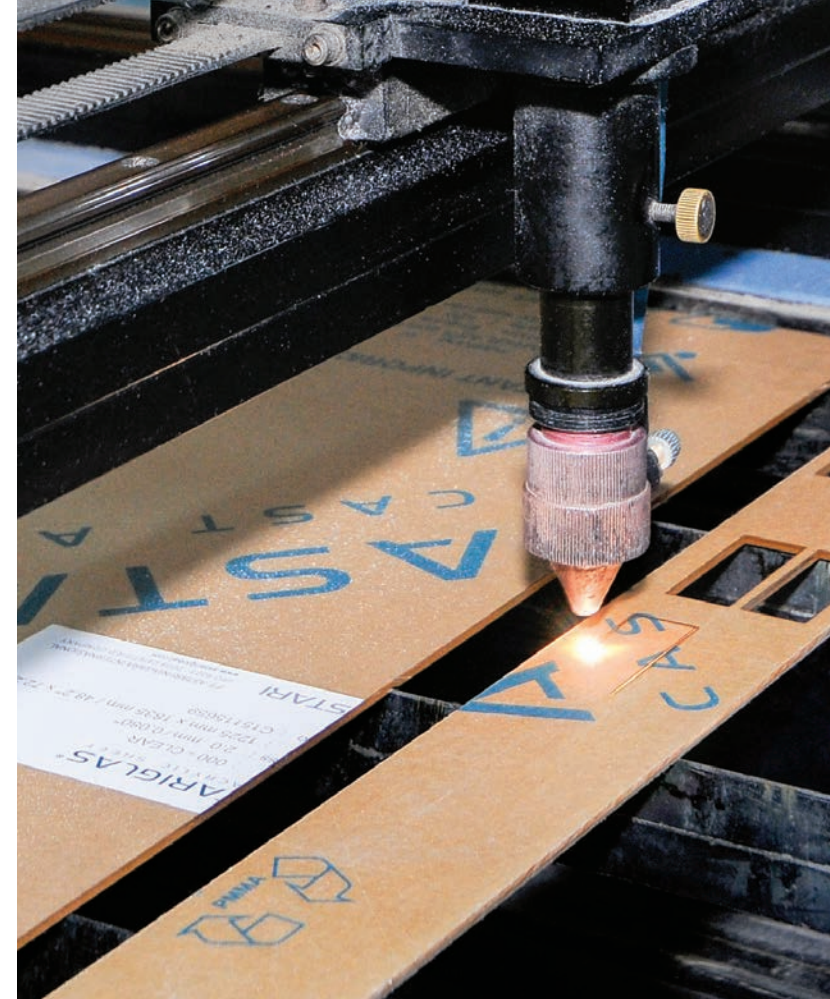


MANU FACTU RING

OUR FACTORY



Newly built in 2015, PN continues to make strides in perfecting manufacturing at our 430,000 square foot state-of-the-art facility. Our new manufacturing center is designed to incorporate a full range of industrial processes from metal work to paint, from plastics to fabrics, and beyond. This vast open manufacturing space offers flexibility and efficiency of production timelines.



"The move from three separate facilities to one has improved the focus for our Project Management and Product Development teams. No longer are they split between facilities, but united by customer on one campus."

- Brian Hahn
VP, Product Development





ECO & SAFETY

Our new manufacturing facility built in 2015 was created with the focus on ecological responsibility. Superior cooling and ventilation, carbon air scrubbers and ionized water dust suppression systems were implemented for worker safety and environmental protection. Dust collection systems capture and recycle dust in wood-working environments. On-site multi-stage water treatment center removes contamination from waste water, while Variable Frequency energy conservation adjusts energy consumption based on operational needs. These implementations are just a few ways we take safety and environment very seriously here at PN.



“We operate our facility in China based on western principles and standards in order to respect the environment and to reduce our environmental footprint. PN also takes great pride in offering a safe, comfortable work environment for our employees at our facility.”

- Mike Wharton
President

OUR LOCATIONS

USA

CORPORATE
HEADQUARTERS &
DISTRIBUTION CENTER

3116 Belmeade Dr
Carrollton, TX 75006
Toll Free 888.888.5868
sales@pacificnorthern.com

CHINA

PRIVATELY OWNED
MANUFACTURING
CAMPUS

Dongguan, China